

Local Buy

Update



In partnership with



February 2024



**Unlock Success with Pre-qualified
NT Suppliers through Local Buy
and**

Shift the Risk

Meet the NT Team



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Development & Local Buy NT

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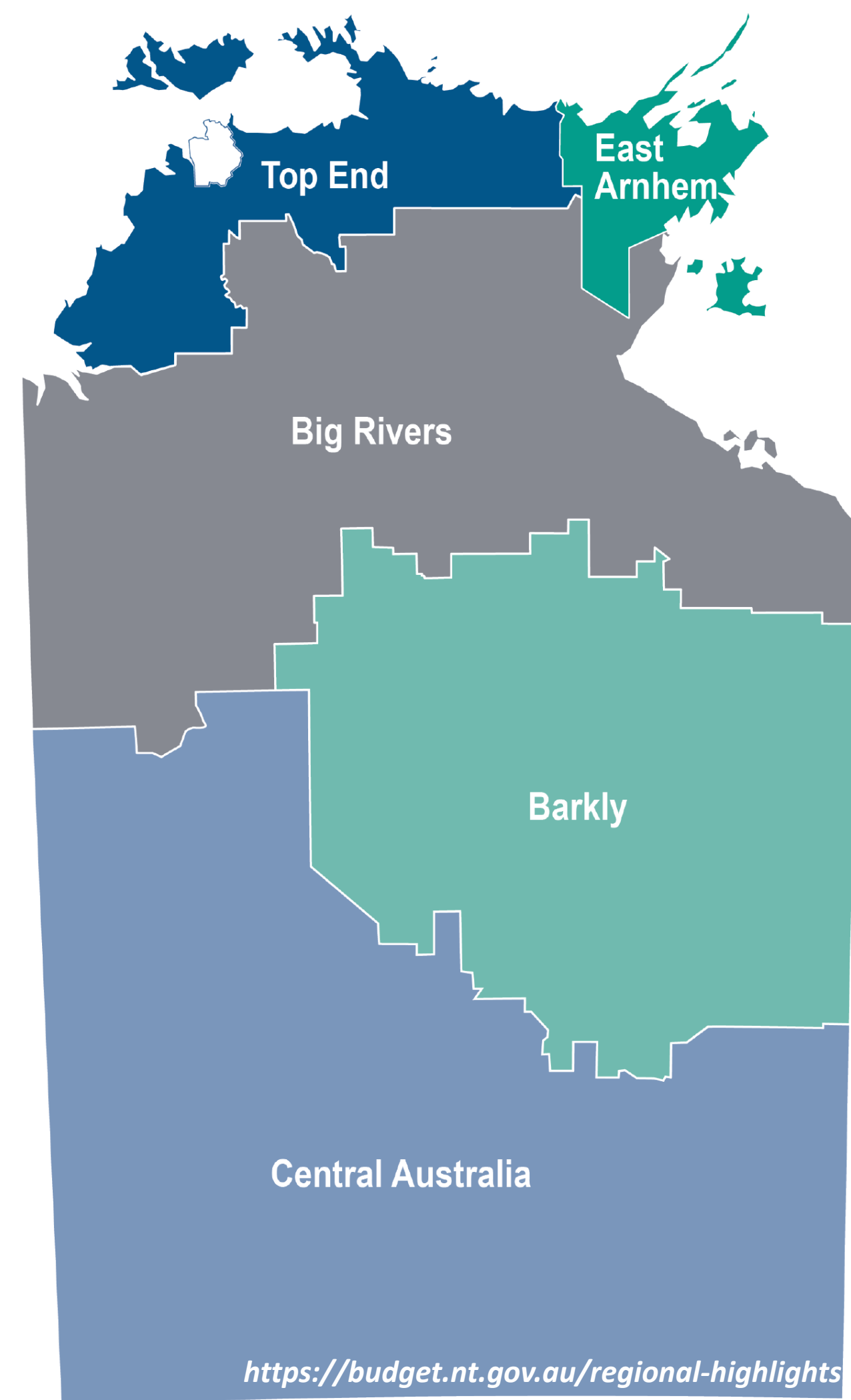
0407 796 858

Your Procurement Partner

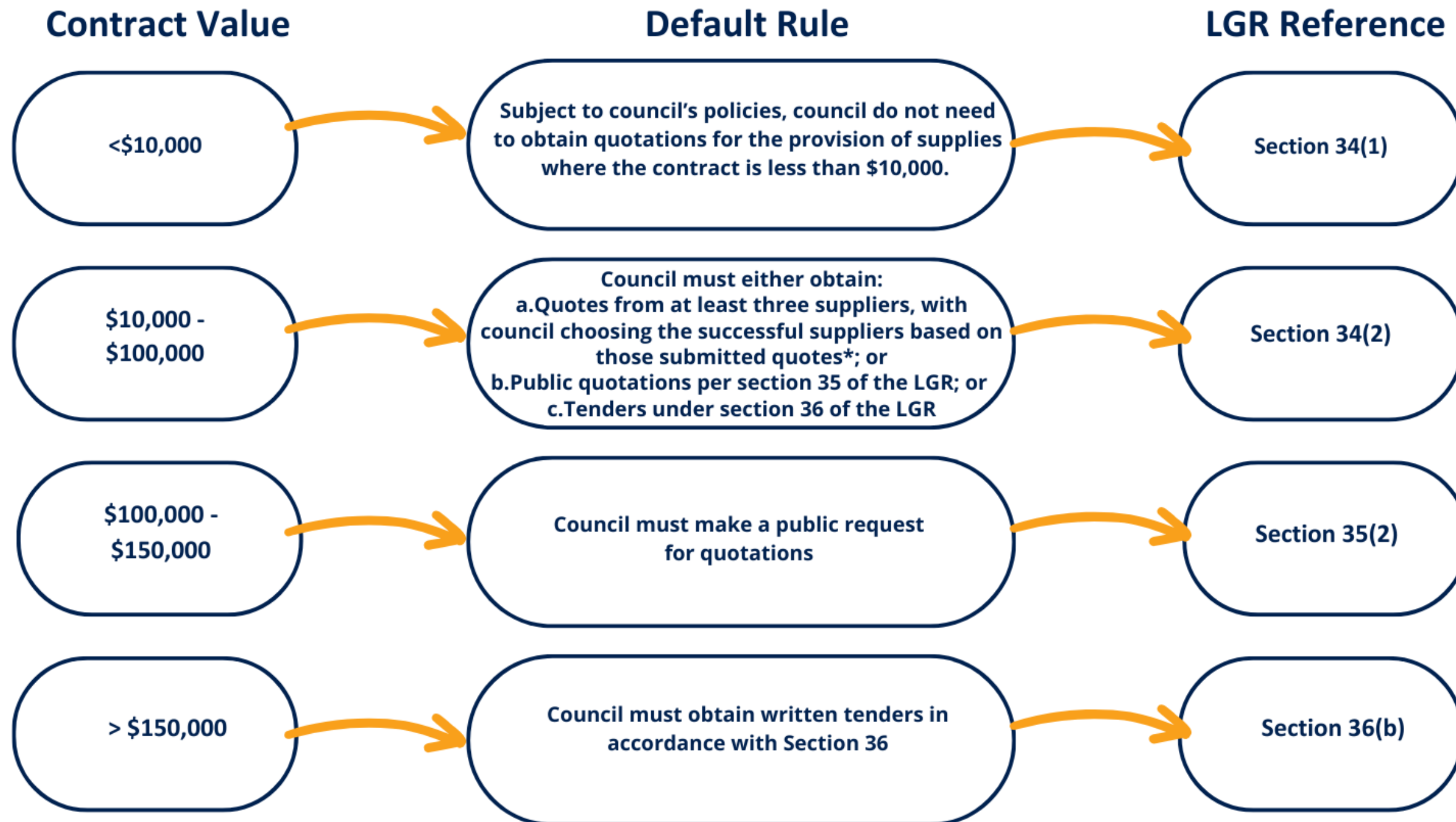
Local Buy is a procurement organisation established by the Local Government Association of Queensland (LGAQ) in 2001 to meet the procurement needs of Local Government (LG).

How do we do that?

Local Buy has the legislative right to establish Panels that are compliant with the Local Government Regulations 2021 and Local Government Act 2009.



Northern Territory Thresholds



*If it is not practicable to obtain at least three quotes, council must obtain as many quotes as practicable (and must record why three quotes were not obtained).



Benefit

The Local Buy Exemption

Local Government (General) Regulations 2021 (NT)
section 39(2):

Quotations and tenders are not required if the supply is obtained through an approved 'Procurement Entity'.

Local Buy is officially classified as a 'Procurement Entity' for the period of 1st July 2020 –30 June 2025 by the CEO of the Department of the Chief Minister and Cabinet.



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Sound Contracting Principles

Our Panels allow councils to efficiently and compliantly achieve the following core procurement and contracting principles that underpin NT Council's procurement policies, as per the *Local Government (General) Regulations 2021* (NT):

1. The enhancement of the capabilities of local enterprises and industries;
2. The employment of Aboriginal people;
3. Ethical behaviour and fair dealings;
4. Environmental protection and sustainability;
5. Open and effective competition;
6. Achieving value for money.





Fees & Rebates

Fees explained

- Local Buy is a **Profit for Purpose** entity, so profits are shared with LGANT on a 50/50 basis.
- Suppliers pay a rebate directly to Local Buy, depending on the amount of revenue they generate through Local Buy Arrangements.
- Rebates range from 0.5% to 2.0%
- Suppliers report that paying a small amount of rebate is much cheaper than responding to tenders.



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Rebate returned

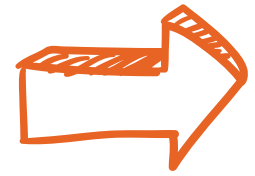
Over \$150,000 has been returned to LGANT in the last two financial years.



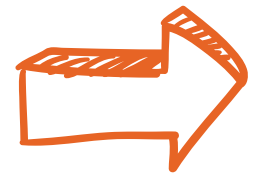
Local Buy Users

- Alice Springs
- Barkley
- Central Desert
- Darwin
- Palmerston
- Coomalie
- East Arnhem
- Katherine
- Laynhapuy
- Homelands
- Litchfield
- LGANT
- MacDonnell
- Mamaruni School
- Nhulubuy
- Roper Gulf
- Tangentyere
- Territory Generation
- Twin Islands
- Victoria Daly
- Wagait
- West Arnhem
- West Daly

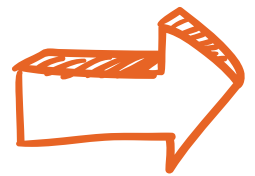
Active Panels



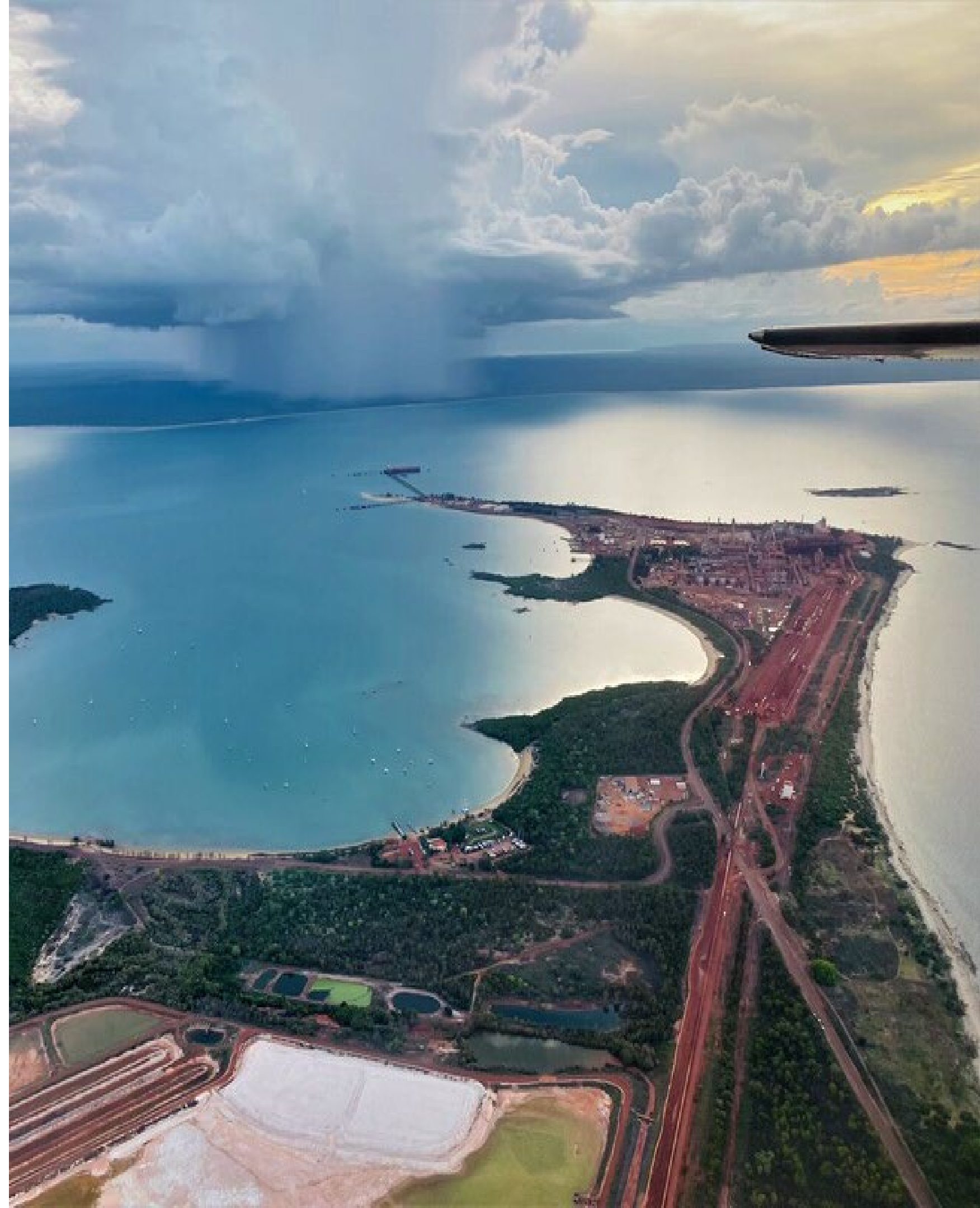
Local Buy Panels open every 3 months, instead of every 3 years.



Tenders are active in February, May, August, and November they open at 12.00am on the 1st of the month and close 2.00pm **AEST (QLD time)** on the last day of that month.



Local Buy Arrangements are now effective for 3+3+3 i.e. a **nine-year term**.

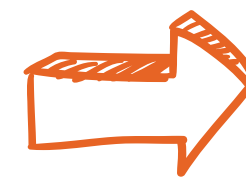




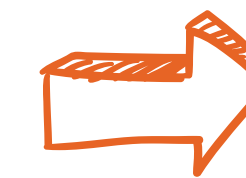
Arrangements

Supporting your Procurement needs

41 Pre-qualified Arrangements.



You can use the Local Buy General Contract Conditions and Purchaser Contract Conditions and add additional terms and conditions.



You can choose a supplier and engage them for a specific amount of time i.e. 2 years.

VendorPanel explained

As a council officer who is procuring goods and services on behalf of council, VendorPanel helps you ensure you are meeting best practice:

- ✓ *Reduces the risk of fraud*
- ✓ *Pre-determined open and close dates*
- ✓ *Online portal for questions so all suppliers get the same information*
- ✓ *Ability to evaluate and award online*
- ✓ *Record keeping*



Panel Update - NEW

Replacement of BUS270 – Roads, Civil, Water and Sewerage – Expires on 30th June 2024

LB313 Road and General Civil Construction

- Road Construction and Maintenance
- Road Resurfacing
- Unsealed Road Construction and Maintenance
- Guardrail and Road Safety Barriers
- Line marking
- Landfill Construction and Rehabilitation
- Marine and River Civil Works
- General Civil Construction.

LB314 Water, Sewerage & Stormwater Infrastructure

- Pipeline Installation and Upgrades
- Trenchless Pipeline Installation
- Pipeline Inspections
- Pipeline Relining and Rehabilitation
- Water and Sewerage Treatment and Pumping
- Bores.

A new suite of contract documents have been developed for these Panels for Minor Works, Medium Works and Major Works. A Contract Matrix will be available to assist council choose the correct contract depending on the project.

Panel Update

LB316 Water, Sewerage & Stormwater Products

- Precast Concrete and Civil Products (Including concrete pipes)
- Pipes
- Pumps
- Valves
- Flow Meters

LB334 Recruitment - Temporary & Labour Hire Services (1.5%)

- Executive Management
- Professional
- Information Technology
- Administration & Office Support
- Trades & Labour
- Apprenticeships & Traineeships

Also – Just launched the new NPN 1.123 Truck Panel which includes Specialised Bodies! Check it out on VendorPanel!



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41 Panels NT Councils can access

Asset Management Services

Building & Construction Materials

Bulk Fuel

Bulk Fuel & Oil Storage Tanks & Dispensing Equipment

Business Management & Consulting Services

Corporate Clothing, Workwear & PPE

Electrical & Lighting Supplies

Engineering and Environmental Consultancy Services

Event Equipment Hire Services

Event Management Services

Financial Management Services

Fire & First Aid Supplies, Equipment & Maintenance Services

Fleet Charge Cards

General Hardware Supplies

Heavy Plant Machinery Equipment

ICT Solutions, Products, Services & New Technologies

Landscape, Gardening and Arboricultural Services

Legal Services

Library Resources: Goods, Services & Associated Technologies

Marketing, Media, Print Services & Promotional

Mobile Garbage Bins (MGB's), Industrial Container & Bins, Static Compactors,
Associated Products & Services

Motor Vehicles & e-Mobility Vehicles

Oils & Lubricants + AdBlue

Planning, Surveying, Design & Architectural Services

Plant & Equipment Dry Hire

Public Facilities, Parks and Amenities

Recruitment Services - Permanent Staff

Road Furniture and Signage Products

Road, Water, Sewerage & Civil Works

Security Services, Equipment & Maintenance

Spare Parts & Associated Services

Specialised Trucks

Stationery & Janitorial Supplies; Office Furniture, Machines & Equipment

Telecommunication Services

Tractors, Mowers & General Powered Equipment

Traffic Management Services

Trailers, Tankers & Truck Bodies

Training Services

Trucks (Cab Chassis)

Tyres, Tubes & Associated Services

Veterinary Services & Consumables




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Things to remember

Don't forget

- Please ensure Local Buy Pre -Qualified Suppliers are aware you are engaging them through a Local Buy Panel – use the LB, NPN or BUS Contract Number
- Supplier Matrix on VendorPanel allows you to streamline the number of suppliers you approach rather than the whole arrangement
- Spend reporting will be shared with you on a regular basis
- Happy to perform VendorPanel Training with your teams
- Meriel can assist with educating Suppliers about Local Buy



**Reach out to your
dedicated Customer
Success Managers
if you have any
questions.**

Upcoming Events

Do not miss out on any upcoming LGANT & local buy events!

**LGANT Circular Economy Symposium 5-6
June 2024**

LGANT Conference 18-19 April 2024

**LGANT NT Procurement Symposium
Date TBA**



SIMPLIFYING PROCUREMENT



NT Council Spends

FY2022	FY2023	FY2024
\$ 590,939.64	\$ 762,473.46	\$ 1,379,677.13
\$ 188,195.01	\$ 145,052.57	\$ 2,236.16
	\$ 1,272,009.36	\$ 172,264.50
\$ 616,764.89	\$ 853,417.70	\$ 99,844.63
\$ 489,129.89	\$ 221,968.97	\$ 75,335.80
	\$ 17,468.38	
\$ 243,376.02	\$ 310,474.42	\$ 21,303.01
\$ 182,146.79	\$ 1,771,430.56	\$ 366.39
	\$ 1,188.50	
\$ 626,059.64	\$ 1,493,092.67	\$ 719,341.59
\$ 103,655.55	\$ 131.69	
\$ 194,897.37	\$ 110,291.19	\$ 382,008.24
\$ 260.36	\$ 304.73	
\$ 4,094.93	\$ 2,733.31	\$ 3,179.64
\$ 10,540.00	\$ 2,559,268.86	\$ 71,553.71
	\$ 99,300.00	
\$ 38,154.83	\$ 48,139.07	\$ 32,253.96
\$ 84,555.00	\$ 40,193.79	\$ 18,629.26
\$ 359,161.00	\$ 194,687.28	\$ 239,100.47
\$ 4,215.00	\$ 62,107.00	
\$ 243,304.23	\$ 63,174.35	
\$ 143,949.47	\$ 530,906.17	\$ 126,049.36
\$ 4,123,399.62	\$ 10,559,814.03	\$ 3,343,143.85



Questions & Answers

How can we
support your
Council?

If you have any questions about Local Buy or how you can benefit, please reach out to **Meriel** at any time.

Meriel Corbett-Weir

Local Government Association Northern Territory

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